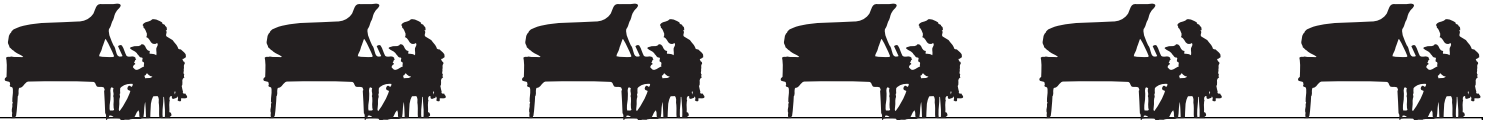


PAUL HAHN & CO.

COMPLETE PIANO SERVICE SINCE 1913

1058 Yonge Street, Toronto, Ontario M4W 2L4 • Tel & Fax 416.922.3122 Toll Free: 1.877.6PIANO2
www.paulhahn.com



“GOOD FORTUNE SHONE ON ME WHEN I MET PAUL HAHN”

— JANE HENDRY

Mrs. Jane Hendry moved to Canada from Scotland in 1957, and her John Broadwood & Sons grand piano followed by ship in 1963. When the piano arrived, the keyboard ‘looked like a wave’ and the lid was broken. Mrs. Hendry brought the piano to Paul Hahn and ‘good fortune shone’ upon her. The piano was restored and a long association between Paul Hahn and the Hendry family was born. Mrs. Hendry has been a musician her entire life, and continues to perform and work as treasurer with The Mellotones, a Markham seniors’ choir. Highlights of their performance calendar include Remembrance Day, Christmas and a May concert.

Mrs. Hendry’s beautiful singing voice was evident when this writer could not immediately remember the tune to a favourite hymn, ‘The Lord Is My Shepherd.’ A few bars, lustily sung reminded him in no time at all.

The piano was restored again this past summer in our workshop and is a beautiful accent in Mrs. Hendry’s bright condominium living room.



BEST BETS

RECOMMENDATIONS OF COMING EVENTS AND PHENOMENA OF PARTICULAR INTEREST



PHOTO: JEREMY ELLIOTT

“GOT THE WORLD ON A STRING SITTING ON A RAINBOW”

A piano has two types of strings, steel and copper wound bass. We called Andreas Salewski at Geo. Heintz & Co., Toronto’s foremost violin experts and antiquarians to ask how often violinists change the strings on their instruments. He told us that they must be changed every six months to a year. Yet many of us pianists are playing 80 year old strings. Steel strings can sound good for many years, but copper wound bass strings have a much shorter tonal life. Replacing the strings on a piano can rejuvenate the instrument tonally.



PHOTO: JEREMY ELLIOTT

“ALL YOU WANTED TO KNOW ABOUT PIANOS BUT WERE AFRAID TO ASK”

We start the new decade at Paul Hahn & Co. full of excitement and promise. Upon reflection, I can say the whole staff has developed a new respect for our workshops, “the heart of our company”. Words of my father come back to me: “Through the toughest of economic climates pianos will need to be repaired. The repairs may be modest but they will keep your men busy”. I am grateful for those words of wisdom and they have helped maintain a positive environment here at Paul Hahn & Co.

Alex Hahn

PRESIDENT, ALEX HAHN



PHOTO: JEREMY ELLIOTT

“OUR FINISH WINS A GOLD MEDAL EVERY TIME”

Roy has been refinishing pianos for Paul Hahn & Co. since 1997, and has witnessed countless reactions (all good!) to his work. People have cried when they’ve seen their family upright restored to its original glory. The transformation is often shocking.

Some of this has to do with the thick, high quality veneers used in older instruments, but most of it has to do with Roy’s careful, thorough approach to refinishing.

The spectacular result is worth it. Stop by the store and make your visit golden.

PIANO HIGHLIGHTS

2009 was an incredible year for Paul Hahn & Co, as we continued to reach out to the piano playing community in Toronto. We hosted more performances in our showroom than ever before!

Thompson Egbo Egbo, Ron Davis, David Braid, Tim Elliott, Steve Koven, Michelle Mele, Mark Kersey and Zoey Adams as 'Stylamander', Micah Barnes, Shoko Inoue and the students of Yellow Dog Music all performed here to appreciative audiences.

In May, our showroom was used for a feature film called 'The Metronome'.

We celebrated 'Earth Hour' by hosting an impromptu concert outside the store! Guess what? Pianos don't need electricity to work! Shoko Inoue played Mozart on one of our mini pianos.

The Olympic Torch passed right by the store as it came down Yonge Street. We opened our doors to provide friends in the neighbourhood with a warm place to watch. We put a small piano outside and sang Oh, Canada as Paul Henderson passed with the torch.

Our 4th Annual Carol Sing hosted by Tim Elliott was again a highlight of our year. Many customers told us that this is the one event that truly gets them in to the Christmas spirit.



PHOTO: SILVIO CALCAGNO

PHOTO: KATRINA ANDERSON

PHOTO: PHIP WIEGAND

PHOTOS: JEREMY ELLIOTT

UPCOMING EVENTS

IN THE SHOWROOM

March 4th 7:00pm - Acclaimed Jazz Pianist & Singer Fern Lindzon
 April 1st 7:00pm NYCO Trio performing Carl Frühling Trio in A Minor featuring Roland Wilk, Michelle Kyle and Marion Wilk

OUTSIDE THE SHOWROOM

Saturday April 24th - Steve Koven Trio - The Old Mill 7:00pm

Last Two Sundays of every month - Steve Koven & Kenny Kirkwood (Sax) - The Ceili Cottage 1301 Queen Street East
www.stevekoven.com

Thursday May 27th - Ron Davis - Hugh's Room 7:00pm - 2261 Dundas Street West - CD Release for 'My Mother's Father's Song' - Daniela Nardi opening

☆ ★ LETTERS ★ ☆

Our production of 'The Light In The Piazza' closed this weekend after a sold out, four week run. I wanted to say a giant THANK YOU to you and Paul Hahn & Co. for your support. The support of this show has done wonders for our company, and we simply could never have achieved it without your help.

- Sincerely, Mitchell Marcus
 Artistic Producer

Thank you Paul Hahn people!

You have been solving my piano problems since 1974. You've sold me the best instruments I ever owned and you've taken great care of them over the years. But more importantly, you have been good friends to our family for all this time.

- Warmest regards, Bob Ezrin

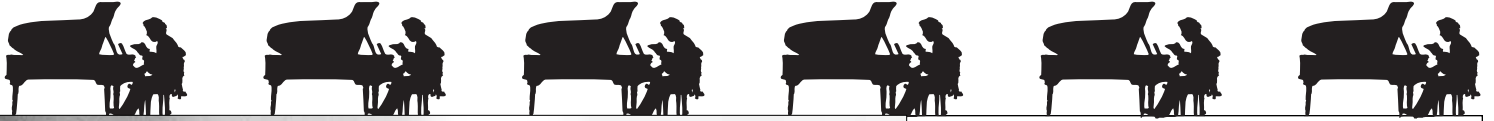
KEEP THOSE LETTERS, POSTCARDS AND EMAILS COMING!

MENTION THIS NEWSLETTER AND SAVE ON YOUR NEXT TUNING

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PAUL HAHN & Co. PROFILE

IAN WHEATLEY

HOME: Toronto

AGE: 54

*PROFESSION: Film Set Decorator
and Designer*

*FAVOURITE QUOTATION: 'Life
can only be understood backwards,
but it must be lived forward.'
(Soren Kierkegaard)*

*INSPIRATION: Great architecture,
fine art, nature and good people.*

*HOBBY: Playing the piano and
tennis.*

*LATEST ACCOMPLISHMENT:
Designing a new interior for Paul
Hahn & Co.*

*WHY I DO WHAT I DO: Because it
is always different and I'm always
learning something new.*

*SECRET AMBITION: For success,
health and happiness for my kids.*

*PIANO: Heintzman & Co. Upright
49676 manufactured 1915 rebuilt
1995 by Paul Hahn & Co.*