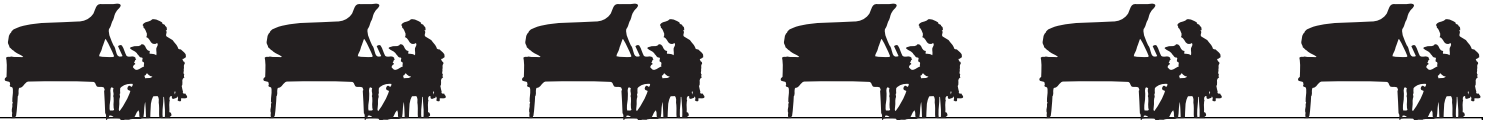


# PAUL HAHN & CO.

COMPLETE PIANO SERVICE SINCE 1913

1058 Yonge Street, Toronto, Ontario M4W 2L4 • Tel & Fax 416.922.3122 Toll Free: 1.877.6PIANO2  
www.paulhahn.com



## “IF MUSIC BE THE FOOD OF LOVE, PLAY ON”

(WILLIAM SHAKESPEARE – 12TH NIGHT)

*RICK FOX, DIRECTOR OF MUSIC AT STRATFORD SHAKESPEARE FESTIVAL, COULDN'T HAVE SAID IT BETTER...*

*For over a decade Rick Fox (Steinway #151493) has been a good friend of Paul Hahn & Co. He introduced himself to us when he was the Musical Director of The Lion King and needed his piano restored. Such a good friend is Rick to the store that when Des McAnuff, (Yamaha F4731398), Artistic Director of the Stratford Festival, expressed interest in buying a grand piano, Rick was appointed head of the search committee and asked us to help him find something. We are pleased to mention that Rick has selected two of our uprights for use in two separate productions at Stratford this season. (Heintzman & Co. #72068 & Nordheimer #21254)*

*Starting piano lessons at the age of five, Rick finished his studies at the Guildhall School of Music in London. Now in his third season as Director of Music at The Stratford Shakespeare Festival, Rick oversees the music for every production. 'I have composed for plays, and I have done a lot of arranging and orchestrating. This year I have done all new arrangements for 'Jacques Brel' and have re-orchestrated a good portion of 'Kiss Me Kate.' When does he play his own piano? 'I play in spurts. I play mine mainly for pleasure, (so) ironically I play it more when I am less busy.' When asked what he likes most about being at Stratford, Rick says, 'I get to wear many hats.' And he includes as an aside, 'I always wanted to call every band I was ever in 'Razzykazooter.'*



# BEST BETS

RECOMMENDATIONS OF COMING EVENTS AND PHENOMENA OF PARTICULAR INTEREST



PHOTOS: JEREMY ELLIOTT

## ARKADI HAS THE RIGHT NOTE: "WITH REASONABLE CARE, YOU CAN EXPECT TO PASS IT ON TO YOUR CHILDREN, EVEN YOUR GRANDCHILDREN."

Arkadi Gintsburg has been tuning and repairing pianos at Paul Hahn & Co. for fourteen years. Raised behind the Iron Curtain in the Ukraine, Arkadi served in both the Soviet Red Army and the Israeli Army. This may well explain his 'no-nonsense' and efficient approach! Fluent in English, Russian, Ukrainian and Hebrew, our diverse city is well

served by Arkadi.

He lives with his wife Alla and cocker spaniel 'Jack' in the north west end of the city. He is particularly popular with children, who ask if 'the man on the motorcycle' is coming. The next time you see a motorcyclist, slow down! It just might be Arkadi on his way to another piano tuning.



PHOTO: JEREMY ELLIOTT

## COMMITMENT, DISCIPLINE AND JOY...

Words that when woven together are very powerful and not to be scared of in anyone's life, pianos included.

The joy in playing piano doesn't necessarily come from the discipline of committing hours to practice but more from not being afraid to plunk away for a few minutes a day. What might seem like a monumental task may turn out to be pure, sweet joy. Be kind to your instrument. It is only there to bring pleasure and peace to your home.

*Alex Hahn*  
PRESIDENT, ALEX HAHN



PHOTO: JEREMY ELLIOTT

## 'ACTION' SPEAKS LOUDER THAN WORDS

The thousands of moving parts in a piano action need periodic adjustment, or 'regulation' to compensate for wear and environmental changes. Most manufacturers recommend that this be done every ten years, and yet many piano

owners never do it. Preventative maintenance is one of the goals of regulating an action, but the magic is in how beautifully and expressively the piano plays afterwards.

Call us at the store to inquire about rates.

PIANODISC IPOD IQ SYSTEM JUST INSTALLED!

PHOTO: JEREMY ELLIOTT



## 'HERE WE GROW AGAIN!'

The joyful sounds of ivories being tickled now float into the showroom from our newly constructed piano studio in the basement of the store. Several teachers have already signed on, offering a range of music lessons. It has also become a popular 'stop-by' spot for many of Toronto's finest players. Pop in! You never know who might be playing! Just this week it was used every lunch hour by a loving sister who needed to 'shake off the rust' so she could perform at her brother's wedding this summer.

Please contact the store for information regarding lessons and rental of the studio.

PHOTO: RAY ELBOW



## 'MEMORIES OF THE GOLDEN AGE IN CANADIAN MUSIC' – MURRAY GINSBERG

Born in Toronto at the start of the jazz age in 1922, Murray Ginsberg is one of the last surviving members of that rarefied fraternity of musicians who made their livings performing, writing and recording during the 1940s and 1950s.

Join us on Saturday, September 18th at 2:00pm as Murray shares some of his memories of that time.

Admission is free, please RSVP to [alex@paulhahn.com](mailto:alex@paulhahn.com)

## ☆ ★ LETTERS ★ ☆

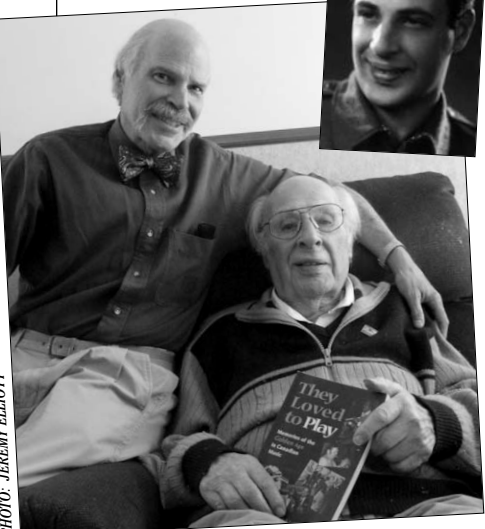
'I am trying to find the right words to express my gratitude to you. Your decision to purchase my grandfather's Steinway grand piano and eventually give this beautiful instrument a new life has filled me with great happiness and peace.'

– With sincere appreciation, Frances.

KEEP THOSE LETTERS,  
POSTCARDS AND EMAILS COMING!



PHOTO: JEREMY ELLIOTT



# PIANO HIGHLIGHTS

Last March Fern Lindzon, jazz pianist and singer, offered a tasty sampling of tunes. Playing and singing original compositions as well as songs from the 'American Songbook', our showroom audience was delighted and every toe was tapping.

On a warm April evening, we were treated to the sweet sounds of the NYCO Trio, which featured long-time customers Roland & Marion Wilk (Steinway & Sons #334075) and the cellist Michelle Kyle. They performed

April 1st to an appreciative audience.

On May 11th, Paul Hahn & Co. proudly sponsored the Regent Park School Of Music Annual Gala Fundraiser 'Raising The Bar' at The Steamwhistle Brewery. Our Steinway & Sons Model M #207332 had pride of place on stage and was played by Dan Hill when he sang his smash hit 'Sometimes When We Touch.'

## UPCOMING EVENTS

### IN THE SHOWROOM

August – 'An Exciting New Look' We will be renovating the showroom during the month of August. We will be open for business throughout. Come visit us in September to see the results.



PHOTO: COURTESY OF RYERSON PRESS

PRE-RENOVATION SALE! WE NEED SPACE!

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## PAUL HAHN & Co. PROFILE

*KATRINA ANDERSON A.K.A. FONTANA SWING*

*HOME: Toronto (Winnipeg born)*

*AGE: Happily 40-something*

*PROFESSION: owner/director: Yellow Dog Music; musician/visual artist/writer/mother.*

*FAVOURITE QUOTATION: 'Forget your perfect offering, everything has a crack in it, that's how the light gets in.' –Leonard Cohen*

*INSPIRATION: My daughter Faith, Craig Koshyk, John Cage, Bjork, Betty Goodwin...*

*HOBBY: Reading non-fiction, yoga, tennis, skating, watching my amazing daughter bloom.*

*LATEST ACCOMPLISHMENT: Buying my own studio/gallery: Fontana Swing Gallery (245 Carlaw Ave. Opens July 1st, 2010).*

*The space will also serve as an intimate venue for music performances.*

*WHY I DO WHAT I DO: Because it demands of me just enough 'DO', affords me just enough 'HAVE', but best of all, allows me enough time to just BE.*

*SECRET AMBITION: To visit the International Space Station with a really great camera.*

*PIANO: Yamaha C3 Grand #B1673447  
reconditioned by Paul Hahn & Co.,  
purchased November 2009*