

PAUL HAHN & CO.

COMPLETE PIANO SERVICE SINCE 1913

1058 Yonge Street, Toronto, Ontario M4W 2L4 • Tel & Fax 416.922.3122 Toll Free: 1.877.6PIANO2
www.paulhahn.com

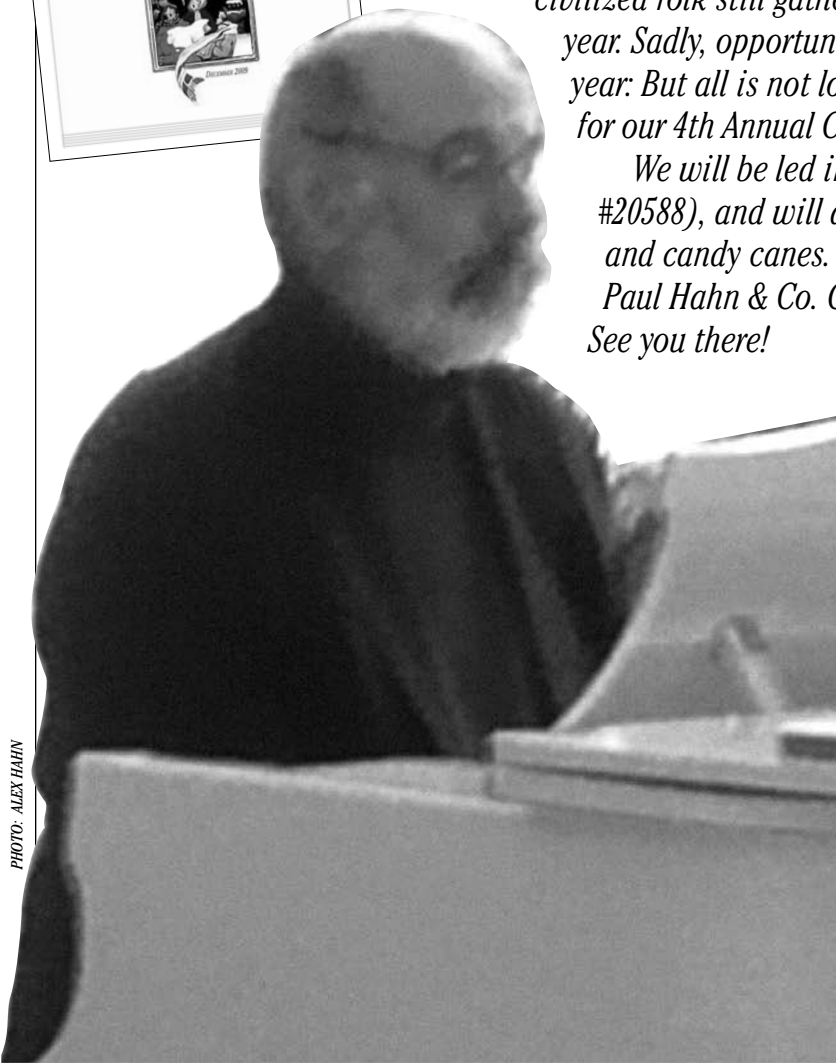


'THE GIFT OF MUSIC'

'TIS THE SEASON...'

At Christmas, the air is filled with beautiful sounds. This, perhaps, sets it apart from other holidays. It is a holiday that is all about THE MUSIC. The canon of Christmas music, both spiritual and secular is powerfully evocative. While certainly a more common activity in times past, many of us civilized folk still gather around the piano and sing at this time of year. Sadly, opportunities to sing together seem to grow fewer each year: But all is not lost! Join us Saturday December 11th at 2:00pm for our 4th Annual Carol sing.

*We will be led in singing again by Tim Elliott (Nordheimer #20588), and will all partake in hot chocolate, warm cider and candy canes. Available for sale at \$2 will be our very own Paul Hahn & Co. Christmas Carol song sheets!
See you there!*



BEST BETS

RECOMMENDATIONS OF COMING EVENTS AND PHENOMENA OF PARTICULAR INTEREST



PHOTO: JEREMY ELLIOTT

We don't so much own pianos, as have relationships with them. Of all the pianos in our inventory, there is this one instrument I like to think about: Steinway Model 'O' #196952, manufactured in New York in 1919. For some reason, it has not sold. One of my favourite pianists and good friend Thompson Egbo Egbo loves it. Every time he visits or performs in our showroom he is thrilled that it has still not sold! I love this piano, and in my opinion it is the most balanced tonally of all our instruments. It has an incredible depth of sound, and isn't too bright, isn't too brash. It is just right!

Alex Hahn

PRESIDENT, ALEX HAHN

- As of this printing the Steinway was sold and is being delivered to Orlando, Florida. - ed

THE GOOD, THE BAD & THE UGLY



PHOTO: JEREMY ELLIOTT



PHOTO: JEREMY ELLIOTT

A lot of thought is given to the hammers of the piano: what kind? Hard or soft? Japanese or European? Mahogany or Maple cores?

What are less often considered are the dampers. The most beautifully voiced new hammer may strike the most perfectly brilliant bass string, but without a good quality, well-installed and regulated damper, we have no control of the length of the note being played. When we release each piano key, a damper lever brings a piece of felt into contact with the string, muting it.

Or, when we depress the damper pedal, it lifts all the dampers. When we release the pedal, all keys that we are not still depressing will be muted.

The damper felts are made of, well, felt, and as they age they become hard, and fall out of regulation, so they are not muting as effectively as they did when they were new.

The best pianos are the ones that impart to the player a real sense of control. Replacing old, tired dampers is part of restoring that control.

MENTION THIS NEWSLETTER AND SAVE ON YOUR NEXT TUNING

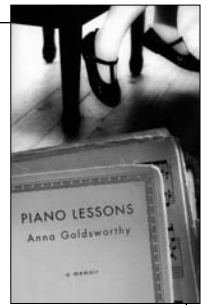
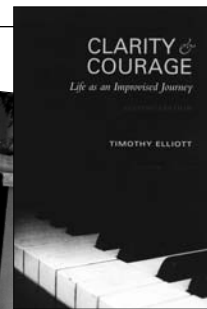
PIANO HIGHLIGHTS



PHOTO: JEREMY ELLIOTT



PHOTO: SILVIO CALCAGNO



PHOTOS: RICHARD TUSCHMAN/CLAIRE MORGAN

On a rainy Saturday afternoon in October, Chris Patterson of the musical comedy trio *The Arrogant Worms* stopped by to perform some songs from his new release: 'Small Potatoes' - a collection of original compositions for children. The showroom was full of kids and their parents, and saw more dancing than has ever been seen in a piano store!

It was a warm Thursday October evening when Tim Elliott stopped by to launch the second edition of his book 'Clarity & Courage - Life As An Improvised Journey' in which he explores improvisation in jazz as a template for happy and healthy living. His words and his playing were enjoyed and appreciated by all who attended.

On Thursday November 4th, we were very pleased to welcome Australian classical pianist and author Anna Goldsworthy to our store. She was in Canada to promote the publishing of her book 'Piano-Lessons: A Memoir.' She read from her book and performed pieces by many of the composers she references on our 1930 Hamburg Steinway & Sons Model 'M'.

★ ★ LETTERS ★ ★

Dear Alex, Thank you for finding the most beautiful piano in the world.

- Ruth

Alex & Co.: Thanks for the good piano tuning. Once again, happy to be a client.

- Binnie

KEEP THOSE LETTERS,
POSTCARDS AND EMAILS COMING!

THE YANKEES' LOSS IS OUR READER'S GAIN

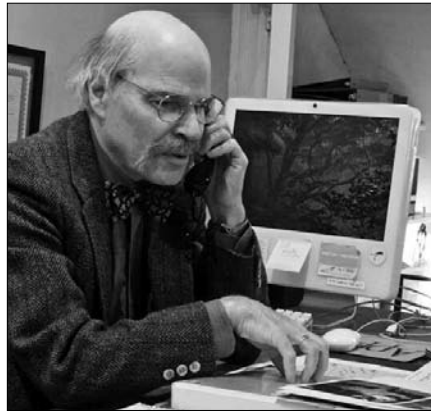


PHOTO: JEREMY ELLIOTT

In 2008 we repaired upright Heintzman & Co. #64267 that belonged to Mrs. Judy Ginsberg. Upon completion of the repair, as we do with all our customers,

Mrs. Ginsberg was invited to our workshop to approve the work. Accompanying her was her husband, Jerry Ginsberg. Jerry is a retired Creative Director, and has worked for some of the most famous firms during the hay-day of Canadian print, television and radio advertising. Perhaps Jerry sensed that the little piano store could use some help, or he needed a project, but whatever the case, Jerry has been putting in countless hours of work designing, assembling and printing our newsletter.

We are grateful for the gift of his time and talent, and we are sure that you, our readers, are too.

UPCOMING EVENTS

IN THE SHOWROOM

Thursday November 25th at 6:30pm - Dueling Pianos with Mark Kersey and Randy Vancourt - Guaranteed to be a rollicking good time!

Saturday December 11th at 2:00pm - Our 4th Annual Carol Sing with Tim Elliott - our most popular event, we will sing carols and enjoy hot chocolate and warm cider.

Thursday January 20th at 6:30pm - Ron Davis & Chris Donnelly here together! - A rare opportunity to hear two of Canada's premier jazz talents together.

Thursday April 7th at 6:30pm - Chris Donnelly album release party for 'Metamorphosis'.

This album is sure to make a splash on the international jazz scene. Get one of the first copies at this event!

To RSVP to any of these events (and we appreciate it when you do, so we know how many pianos we need to move) please email alexhahn@paulhahn.com or call 416.922.3122



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PAUL HAHN & Co. PROFILE

MARK KERSEY

HOME: Yonge & Lawrence

AGE: 53

PROFESSION: Entertainer

FAVOURITE QUOTATION:

"Life is not a dress rehearsal."

INSPIRATION: My parents and my piano teachers while in High School and at Humber College

HOBBY: I like designing and building things, mostly out of wood. Also, refinishing furniture.

LATEST ACCOMPLISHMENT:

Yesterday I was hired to be in a movie shot here in Toronto. I'll play a yo-yo champion. I actually was the 1984 Canadian Yo-Yo Champion. That's the skill that got me on the Mr. Dressup show, and I stayed there for 10 years.

PIANO: I have a 1926 Gerhard Heintzman baby grand that was mechanically restored when I got it, but the finish was rather poor.

Jeremy (at Paul Hahn) was very helpful with tips when it came to stripping and refinishing it. It took me several weeks, and I had to turn my living room into a workroom. As luck would have it, my wife went to Europe with our daughter during that time, so I got to work undisturbed.

